

PAINTING METAL newsletter

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Production Starts in China

In the spring of 2010, Teknos opened a sales office and technical service centre in Shanghai, China. China's industrial base keeps growing and Teknos' Chinese operations have started even more rapidly than expected.

Teknos started production in China on the first week of November. The first stage of the production programme includes the most common anti-corrosive coatings.

As experience increases, the goal is to expand production to rise to local challenges and meet the needs of the market.

 **Jari Schneider**
 Senior Group Vice President



Teknos d.o.o. in Slovenia Provides **Technical Support and Know-how**

In 2008, just before the metal industry took a plunge, Teknos established a subsidiary in Slovenia. Two years later, hard work has begun to pay off.



A FEW FACTS ABOUT SLOVENIA:

Location: Central Europe
Population: 2,051,000
Area: 20,273 km²
Capital city: Ljubljana, population: 265,000
Official language: Slovene
Currency: euro (EUR), since 1 January 2007
The most important sectors of manufacturing industry: Steel and metals, the car industry, white goods, wood, textiles, pharmaceuticals and chemicals, and machinery



Teknos Slovenia has quickly adopted Teknos' values by determinedly aiming to be its customers' preferred supplier. To attain this goal, Teknos is offering unique paint solutions and excellent technical service.

Although most of Teknos d.o.o.'s attention is directed towards the Slovenian market, we are also serving customers in other surrounding countries.

Teknos d.o.o. would like to present three of its latest references, serving as exponents of the Teknos way: reliability and innovation.



SCT d.d.

SCT's more than sixty years of traditions and experience are characterised by major Slovenian road, industrial and residential construction and the building of other important buildings and engineering structures. Some of Slovenia's major engineering works bear the SCT seal. However, these are only a fraction of the mosaic of more than 11,000 civil engineering and building construction for various purposes, which comprise the company's track record.

SCT has connected up more than 4,500 kilometres of local, regional, trunk roads and motorways, 15 airports and more than 55 kilometres of tunnels and other underground works, in Slovenia and abroad. For decades, SCT has been present in the markets of west and south-eastern Europe, all the way to Russia, the Middle East and Africa.



Tunnel under Ljubljana Castle

In 2010, Teknos d.o.o. began joint work with SCT on a segment of tunnels. The first tunnel, 700 metres in length under Ljubljana castle, was painted with two-component, water-borne TEKNOPOX AQUA 0350 Epoxy Paint, colour RAL 9001.

The six-month old concrete surface was painted with a two-layer protective system, of a film thickness between 80-100 microns. The customer has been delighted with the smooth, good looking, approx. 60 % gloss level surface.

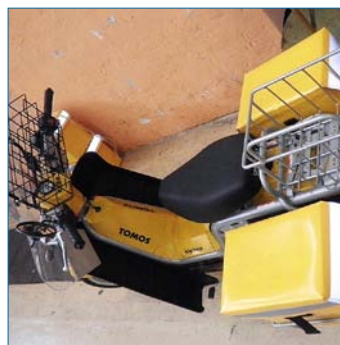
TEKNOPOX AQUA 0350 Epoxy Paint has been tested in the Slovenian institute, leading to the paint's approval by local officials despite strong competition.

Tomos d.o.o.

For 55 years, Tomos d.o.o.'s main activity has lain in the development, manufacture and marketing of their own bicycle brand, TOMOS. From the outset, they have invested in development, technical innovation and user-friendliness.

In 1998, Tomos became an integral part of the Slovenian global company Hidria. The brand became active immediately after its creation in 1954, when Tomos motorcycles first entered the market. After decades of quality development and success, behind which stood the firm's hobnail-booted technical personnel, the brand is known almost all over the world.

Tomos' key markets can be found in the Netherlands, the USA, Slovenia, Croatia, Serbia and Macedonia. Tomos has one subsidiary – Tomos Nederland – founded in 1960.



In addition, within Hidria Tomos is associated with Tomos USA, founded in 2000 in the city of Greenville, South Carolina, USA. The Tomos moped brand stands for excellence, quality, reliability, safety, strength, simplicity and tradition.

Teknos' High-quality Polyurethane System

Teknos and Tomos are now strategic partners. Teknos is providing Tomos with technical support and know-how, as well as high-quality products, such as two-component, low-solvent content TEKNODUR PRIMER 3411 Polyurethane Primer, and two-component TEKNODUR 3840 and TEKNODUR 0190 polyurethane top coats.



Riko Ribnica d.o.o.

RIKO RIBNICA Ltd. is a company with a long-standing tradition in producing road mechanisation equipment. Its current activities are based on two categories, its winter and the summer range.

The winter range consists of snow ploughs of various widths, salt and sand spreaders, snow pushers, and products equipped with a hydraulic system for ploughs and spreaders.

The summer range includes scavengers, roadside mowing machines for grass and foliage, devices for cleaning road railings, small columns and traffic signs, devices for fastening small columns, traffic signs and railings, branch cutters, asphalt and concrete cutters and other devices.



Extremely Durable Coating System

Teknos products cover both Riko Ribnica's winter and summer product ranges. An extremely durable coating system is in use: a two-layer, wet-on-wet, air-drying system compounded of TEKNOZINC 50 SE Zinc Rich Epoxy Paint and TEKNODUR COMBI 3442-17 Polyurethane Paint, in the colours RAL 7021, RAL 2011 and RAL 3020.

The film thickness is 120–160 microns and the app. 70% gloss level surface has a smooth and imposing look.



Important Information Regarding Deliveries at the Turn of the Year

Teknos factories in Finland will be closed between December 29th and December 31st, 2010, due to the implementation of an ERP (Enterprise Resource Planning) data system.

Last orders before the turn of the year must be with Teknos by Tuesday, December 28th, 2010.

Final deliveries before the turn of the year will leave on Wednesday, December 29th, 2010.

Orders sent between December 29th and December 31st, 2010 will be processed on Monday, January 3rd, 2011.

To ensure deliveries, please take account of the above information and place your orders in good time.

For more information, do not hesitate to call us on +358 9 506 091.